



INTEREST PROFILER

a tool for career exploration



U.S. Department of Labor
Employment and Training Administration



Translation of this instrument was made possible by:



Welcome to the Interest Profiler

The Interest Profiler questions describe work activities that some people do at their jobs. Read each question carefully and decide whether or not you would like to do the activity.

TRY NOT TO THINK ABOUT:

1. Whether you have enough education or training to perform the activity, or
2. How much money you would make performing the activity.

SIMPLY THINK ABOUT WHETHER YOU WOULD “LIKE” OR “DISLIKE” PERFORMING THE WORK ACTIVITY. REMEMBER THAT:

1. **THIS IS NOT A TEST!** There are no right or wrong answers to the questions. The goal is for you to learn more about your personal work-related interests.
2. **THERE IS NO TIME LIMIT** for completing the questions. Take your time.

If you think you would **LIKE** the work activity, fill in the box containing the **L** next to the question, like this:

☒ **L** ☐ **?** ☐ **D**

If you think you would **DISLIKE** the work activity, fill in the box containing the **D** next to the question, like this:

☐ **L** ☐ **?** ☒ **D**

If you think you are **UNSURE** whether you would like the work activity, fill in the box containing the **?** next to the question, like this:

☐ **L** ☒ **?** ☐ **D**

1. Build kitchen cabinets	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	A
2. Guard money in an armored car	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
3. Study space travel	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	B
4. Make a map of the bottom of an ocean	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
5. Conduct a symphony orchestra	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	C
6. Write stories or articles for magazines	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
7. Teach an individual an exercise routine	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	D
8. Perform nursing duties in a hospital	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
9. Buy and sell stocks and bonds	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	E
10. Manage a retail store	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
11. Develop a spreadsheet using computer software	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	F
12. Proofread records or forms	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	

13. Operate a dairy farm	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	A
14. Lay brick or tile	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
15. Study the history of past civilizations	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	B
16. Study animal behavior	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
17. Direct a play	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	C
18. Create dance routines for a show	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
19. Give CPR to someone who has stopped breathing	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	D
20. Help people with personal or emotional problems	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
21. Sell telephone and other communication equipment	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	E
22. Operate a beauty salon or barber shop	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
23. Use a computer program to generate customer bills	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	F
24. Schedule conferences for an organization	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	

25. Monitor a machine on an assembly line	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	A
26. Repair household appliances	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
27. Develop a new medicine	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	B
28. Plan a research study	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
29. Write books or plays	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	C
30. Play a musical instrument	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
31. Teach children how to read	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	D
32. Work with mentally disabled children	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
33. Sell merchandise over the telephone	<input type="checkbox"/> L <input type="checkbox"/> ? <input checked="" type="checkbox"/> D	E
34. Run a stand that sells newspapers and magazines	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
35. Keep accounts payable/receivable for an office	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	F
36. Load computer software into a large computer network	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	

37. Drive a taxi cab	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	A
38. Install flooring in houses	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
39. Study ways to reduce water pollution	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	B
40. Develop a new medical treatment or procedure	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
41. Perform comedy routines in front of an audience	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	C
42. Perform as an extra in movies, plays, or television shows	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
43. Teach an elementary school class	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	D
44. Give career guidance to people	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
45. Give a presentation about a product you are selling	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	E
46. Buy and sell land	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
47. Transfer funds between banks using a computer	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	F
48. Organize and schedule office meetings	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	

49. Raise fish in a fish hatchery	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	A
50. Build a brick walkway	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
51. Determine the infection rate of a new disease	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	B
52. Study rocks and minerals	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
53. Write reviews of books or plays	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	C
54. Compose or arrange music	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
55. Supervise the activities of children at a camp	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	D
56. Help people with family-related problems	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
57. Sell compact disks and tapes at a music store	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	E
58. Run a toy store	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
59. Use a word processor to edit and format documents	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	F
60. Operate a calculator	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	

61. Assemble electronic parts	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	A
62. Drive a truck to deliver packages to offices and homes	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
63. Diagnose and treat sick animals	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	B
64. Study the personalities of world leaders	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
65. Act in a movie	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	C
66. Dance in a Broadway show	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
67. Perform rehabilitation therapy	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	D
68. Do volunteer work at a non-profit organization	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
69. Manage the operations of a hotel	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	E
70. Sell houses	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
71. Direct or transfer phone calls for a large organization	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	F
72. Perform office filing tasks	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	

73. Paint houses	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	A
74. Enforce fish and game laws	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
75. Conduct chemical experiments	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	B
76. Conduct biological research	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
77. Draw pictures	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	C
78. Sing professionally	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
79. Help elderly people with their daily activities	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	D
80. Teach children how to play sports	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
81. Sell candy and popcorn at sports events	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	E
82. Manage a supermarket	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
83. Compute and record statistical and other numerical data	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	F
84. Generate the monthly payroll checks for an office	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	

85. Operate a grinding machine in a factory	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	A
86. Work on an offshore oil-drilling rig	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
87. Study the population growth of a city	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	B
88. Study whales and other types of marine life	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
89. Perform stunts for a movie or television show	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	C
90. Create special effects for movies	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
91. Help disabled people improve their daily living skills	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	D
92. Teach sign language to people with hearing disabilities	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
93. Manage a department within a large company	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	E
94. Sell a soft drink product line to stores and restaurants	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
95. Take notes during a meeting	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	F
96. Keep shipping and receiving records	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	

97. Perform lawn care services	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	A
98. Assemble products in a factory	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
99. Investigate crimes	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	B
100. Study the movement of planets	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
101. Conduct a musical choir	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	C
102. Act in a play	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
103. Help people who have problems with drugs or alcohol	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	D
104. Help conduct a group therapy session	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
105. Sell refreshments at a movie theater	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	E
106. Sell hair-care products to stores and salons	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
107. Calculate the wages of employees	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	F
108. Assist senior-level accountants in performing bookkeeping tasks	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	

109. Catch fish as a member of a fishing crew	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	A
110. Refinish furniture	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
111. Examine blood samples using a microscope	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	B
112. Investigate the cause of a fire	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
113. Paint sets for plays	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	C
114. Audition singers and musicians for a musical show	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
115. Help families care for ill relatives	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	D
116. Provide massage therapy to people	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
117. Start your own business	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	E
118. Negotiate business contracts	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
119. Type labels for envelopes and packages	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	F
120. Inventory supplies using a hand held computer	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	

121. Fix a broken faucet	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	A
122. Do cleaning or maintenance work	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
123. Study the structure of the human body	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	B
124. Develop psychological profiles of criminals	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
125. Design sets for plays	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	C
126. Announce a radio show	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
127. Plan exercises for disabled patients	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	D
128. Counsel people who have a life-threatening illness	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
129. Represent a client in a lawsuit	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	E
130. Negotiate contracts for professional athletes	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
131. Develop an office filing system	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	F
132. Keep records of financial transactions for an organization	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	

133. Maintain the grounds of a park	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	A
134. Operate a machine on a production line	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
135. Develop a way to better predict the weather	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	B
136. Work in a biology lab	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
137. Write scripts for movies or television shows	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	C
138. Write a song	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
139. Teach disabled people work and living skills	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	D
140. Organize activities at a recreational facility	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
141. Be responsible for the operation of a company	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	E
142. Market a new line of clothing	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
143. Record information from customers applying for charge accounts	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	F
144. Photocopy letters and reports	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	

145. Spray trees to prevent the spread of harmful insects	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	A
146. Test the quality of parts before shipment	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
147. Invent a replacement for sugar	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	B
148. Study genetics	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
149. Perform jazz or tap dance	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	C
150. Direct a movie	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
151. Take care of children at a day-care center	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	D
152. Organize field trips for disabled people	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
153. Sell newspaper advertisements	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	E
154. Sell merchandise at a department store	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
155. Record rent payments	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	F
156. Enter information into a database	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	

157. Operate a motorboat to carry passengers	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	A
158. Repair and install locks	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
159. Study the governments of different countries	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	B
160. Do research on plants or animals	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
161. Sing in a band	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	C
162. Design artwork for magazines	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
163. Assist doctors in treating patients	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	D
164. Work with juveniles on probation	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
165. Sell automobiles	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	E
166. Manage a clothing store	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
167. Keep inventory records	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	F
168. Maintain employee records	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	

169. Set up and operate machines to make products	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	A
170. Put out forest fires	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
171. Do laboratory tests to identify diseases	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	B
172. Study weather conditions	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
173. Edit movies	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	C
174. Pose for a photographer	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
175. Provide physical therapy to people recovering from an injury	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	D
176. Teach a high-school class	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
177. Sell restaurant franchises to individuals	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	E
178. Sell computer equipment in a store	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	
179. Stamp, sort, and distribute mail for an organization	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	F
180. Handle customers' bank transactions	<input type="checkbox"/> L <input type="checkbox"/> ? <input type="checkbox"/> D	

Count the number of responses where you selected “L” for questions in green rows or with the letter “A” in the righthand column and write that number here. This is your “REALISTIC” score.	
Count the number of responses where you selected “L” for questions in pink rows or with the letter “B” in the righthand column and write that number here. This is your “INVESTIGATIVE” score.	
Count the number of responses where you selected “L” for questions in orange rows or with the letter “C” in the righthand column and write that number here. This is your “ARTISTIC” score.	
Count the number of responses where you selected “L” for questions in purple rows or with the letter “D” in the righthand column and write that number here. This is your “SOCIAL” score.	
Count the number of responses where you selected “L” for questions in yellow rows or with the letter “E” in the righthand column and write that number here. This is your “ENTERPRISING” score.	
Count the number of responses where you selected “L” for questions in blue rows or with the letter “F” in the righthand column and write that number here. This is your “CONVENTIONAL” score.	